

Management Discussion and Analysis

The Operations result of the company, its Subsidiaries

List	2015	2014	Changes	Average
Revenues from hospital operations	1,344.34	1,247.10	97.24	7.80
Other Income	24.37	29.31	(4.94)	(16.85)
Total revenues	1,368.71	1,276.41	92.30	7.23
Cost of hospital operations	1,011.88	938.59	73.29	7.81
Selling expenses	39.25	37.90	1.35	3.56
Administrative expenses	183.82	173.38	10.44	6.02
Total expenses	1,234.95	1,149.87	85.08	7.40
Profit before finance cost and income tax expenses	133.76	126.54	7.22	5.71
Finance cost	6.93	7.61	(0.68)	8.94
Profit before income tax expenses	126.83	118.93	7.90	6.64
Income tax expenses	25.19	23.53	1.66	7.05
Net profit	101.64	95.40	6.24	6.54
Profit attributable to:				
Equity holders of the Company				
Non-controlling interests of the subsidiaries	101.49 0.15	94.40 1.00	7.09 (0.85)	7.51 (85.43)

Profitability Ratio

List	2015	2014	Changes	ร้อยละ
Gross Profit	332.45	308.51	23.94	7.76
Gross Profit Margin Ratio	24.73%	24.74%		
EBITDA	209.40	205.92	3.48	1.69
EBITDA Ratio	15.30%	16.13%		
Net Profit Margin Ratio	7.43%	7.47%		

For the Company's Performance ended December 31, 2015, the Company and its subsidiaries had a net profit of 101.64 million Baht increase from the year 2014 of 6.24 million baht or 6.54 percent.

Service Income for the year ended 31 December 2015 amounted to 1,344.34 million baht, Increase from the year 2014 of 97.24 million baht or 7.80 percent As a result of market expansion strategy focused on customer groups with medical technology and increasing medical personnel and aim for service excellence. Revenue from General Patient increased 103.61 million Baht or 11.62 percent and Revenue social security patients decreased 6.38 million, resulting in total revenues of the Company and its subsidiaries increased by 92.30 million Baht or 7.23 percent from 1,276.41 million to 1,368.71 million Baht.

Cost of hospital operations in 2015 of the Company and its subsidiaries, including 1,011.88 million Baht, an increase from the year 2014 of 73.29 million or 7.81 percent. As results of the growing number of customers are on the rise, cost of the doctors, nurses and staff compensation. Cost of service including depreciation increased.

Selling expenses for the year ended 31 December 2015 amounted to 39.25 million baht, increase from the year 2014 of 1.35 million baht or 3.56 percent As a result of expansion of the development of excellence. And an increase in personnel to support the growth of income group customers. Resulting in employee compensation related to sales. And the cost of advertising and promotion increases.

Administrative expenses for the year ended 31 December 2015 amounted to 183.82 million baht increase from the year 2014 of 10.44 million baht or 6.02 percent as a result of the stock exchange fees, financial advisory fees, the legal counsel fees for support its expansion in the future, including the addition of personnel to support growth market segments in general.

Financial cost totaled 6.93 million, a decrease from the 2014 amount of 0.68 million, or 8.94 percent because of repayment of the loan.

Income tax expenses totaled 25.19 million Baht, up from the year 2014 of 1.66 million, or 7.05 percent cause of increased profit

Financial Status

List	2015	2014	Changes	Average
Total Assets	1,445.56	1,296.15	149.41	11.53
Total Liabilities	535.68	476.45	59.23	12.43
Equity Holders of The parent	908.70	818.63	90.07	11.00
Total Shareholder's Equity	909.88	819.70	90.18	11.00

The consolidated financial statements of the Company and its subsidiaries as at December 31,2015 total assets of 1,445.56 million baht, an increase from 2014 of 149.41 million, or 11.53 percent, Due to the Company's cash and cash equivalents increased by 36.49 million baht, trade and other receivables increased by 123.81 million baht and non-current assets increased by 4.93 million baht.

Total liabilities of the Company and its subsidiaries as at December 31, 2015 amounted to 535.68 million baht, up from 59.23 million in 2014, representing a percentage of 12.43 Due to the repayment of the loan agreement and return the promissory note to the Company.

The shareholders of the Company amounted to 908.70 million baht; an increase of 90.07 million baht in 2014 of 11.00 percent

Liquidity

List	2015	2014	Changes	Average
Net cash provided by operating activities.	224.51	127.94	96.57	75.48
Net cash provided by investing activities.	(168.06)	(228.66)	60.60	(26.50)
Net cash provided by (used in) financing activities.	(19.95)	53.53	(73.48)	(137.27)
Cash and cash equivalents as at January 1.	96.69	143.88	(47.19)	(32.80)
Cash and cash equivalents as at December 31.	133.19	96.69	36.50	37.75

Statement of cash flows for the year ended December 31, 2015, the Company and its subsidiaries in cash flow from operating activities in 244.51 million increased from 2014 of 96.57 million baht or 75.48 percent due to lower earnings from operations. Net cash used in investing activities amounted to 168.06 million baht, up from the year 2014 of 60.60 million or 26.50 percent, the cash flow from financing activities amounted to 19.95 million, an decrease from 2014 of 73.48 million equivalent 137.27 is due to receive funds from the capital increase of the Company and partly used to repay loans to financial institutions.

As at 31 December 2015 The Company and its subsidiaries has cash and cash equivalents totalled of 133.19 million baht, decrease from the year 2014 were 36.50 million Baht or 37.75 percent.